



**Sourcing opportunity:**

**East African processed timber products**



# EXECUTIVE SUMMARY

**East Africa has the potential to emerge as a global hub for sustainably sourced, high-quality processed timber products due to its:**

- Competitive pricing
- Strategic proximity to key markets
- Abundant timber resources
- Expanding processing capacity
- Commitment to sustainability

**Leading East African producers are seeking international buyers for high-quality:**

- **Sawn timber** (Pine & Eucalyptus) – 111,200 m<sup>3</sup>/year.
- **Plywood** (Pine & Eucalyptus) – 43,000 m<sup>3</sup>/year.
- **Utility and B&F poles** (Eucalyptus) – 460,000 pieces/year.
- **Other products:** Block board, MDF, Pallets, Particle board, Veneer, Woodchips, Sawdust, Bark.



**Current production is forecasted to grow by over 10% per year to 2033.**

We are looking to connect international processed timber product offtakers with relevant East African producers.

**To find out more about sourcing processed timber products from East Africa, please contact:**

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# 1. WHY EAST AFRICA?



East Africa is well positioned to become a world leading hub for sourcing of high-quality sustainable timber products due to its:



**Competitive pricing:** Lower production costs can result in competitive prices for international consumers.



**Strategic proximity:** Geographic proximity can reduce lead times and environmental impact.



**Abundant timber resources:** The region provides a wide range of timber species suitable for various products.



**Expanding processing capacity:** Current production is forecasted to grow by over 10% per year to 2033.



**Commitment to sustainability:** Responsibly sourced timber resources meet certification standards.

## 2. PRODUCT INFORMATION



### Sawn Timber

**Description:** Pine and eucalyptus, Kiln Dried, custom-cut in lengths of up to 6 meters.

**Grades:** Various grades and accreditations.

**Volume:** ~111,200 m<sup>3</sup>/year, growing at 11% per year.



### Plywood

**Description:** Eucalyptus, pine and pine face with euc core, 3-24mm thickness.

**Grades:** C/C+, BC and better, FSC-certified products available.

**Volume:** ~43,000 m<sup>3</sup>/year, growing at 16% per year.



### Poles

**Description:** Eucalyptus poles for building, fencing & utilities, optional drying & CCA treatment, custom-cut in lengths of up to 16m.

**Grades:** All grades.

**Volume:** ~460,000 pieces per year, growing at 8% per year.



### Other products

**Block board (pine):** 12,500 m<sup>3</sup>/year, 7% CAGR

**MDF (pine):** 50,000 m<sup>3</sup>/year, 7% CAGR

**Pallets (pine):** 80,000 pcs/year, 10% CAGR

**Particle board (pine):** 20,000m<sup>3</sup>/year, 7%CAGR

**Veneer (euc):** 20,000 m<sup>3</sup>/year, 4% CAGR

# 3. PRODUCER INFORMATION (1/3)

## Busoga Forestry Company (Uganda)

**Description:** Vertically integrated FSC certified and ISO 9001,45001,15001 accredited sawmill in Eastern Uganda with two plantations (Bukaleba & Kachung).

**Sawn timber (pine):** 15,000 m<sup>3</sup>/year (13% CAGR), KD, planed, optional CCA treatment, various sizes.

**Poles (euc):** 180,000 pcs/year (5% CAGR), CCA treated, custom-cut in lengths of up to 16m.

**Other:** Pallets, sawdust, woodchips, bark.



## Green Resources Ltd. (Tanzania)

**Description:** Vertically integrated FSC certified operation with three plantation blocks (Uchindele, Idete & Mapanda) of total ~15,500-hectares.

**Plywood (euc):** 40,000 m<sup>3</sup>/year by 2026, 8'x4'.

**Poles (euc):** 100,000 pcs/year (12% CAGR), custom-cut

**Veneer (euc):** 20,000 m<sup>3</sup>/year (4% CAGR), KD, 4'x4'.



## Sao Hill Industries (Tanzania)

**Description:** Vertically integrated EUTR compliant and ISO 9001,45001,15001 accredited sawmill in Southern Highlands of Tanzania.

**Sawn timber (pine):** 23,000 m<sup>3</sup>/year (13% CAGR), KD, optional planing and CCA treatment, various sizes.

**Poles (euc):** 180,000 pcs/year (5% CAGR), KD, CCA treated, custom-cut in lengths of up to 13m.

**Other:** Bark, pallets, sawdust, wood chips.



# 3. PRODUCER INFORMATION (2/3)

## New Forests Company (Uganda)

**Description:** NFC is a sustainable, socially responsible forestry and timber products business with plantations in Uganda and Tanzania.

**Pallets (euc and pine):** 36,600 pallets/year (15% CAGR), heat treated, KD, ISO 9001, COC, custom sizes.

**Sawn timber (euc and pine):** 3,200 m<sup>3</sup>/year (26% CAGR), KD, CCA option, ISO 9001, COC, various sizes.

**Sawdust (euc and pine):** 1,180,00 tons/year (8% CAGR), COC.



## Nile Fibreboard Limited (Uganda)

**Description:** Vertically integrated operation manufacturing Plain & Laminated MDF boards and High-density fibre wooden laminated floor tiles.

**Medium-density fibreboard (MDF) (pine):** 50,000 m<sup>3</sup>/year (7% CAGR), KD, planed, 8'x4', thickness 3-18mm. Automated mechanised production.



## Nile Plywoods (U) Ltd. (Uganda)

**Description:** Vertically integrated operation with 15,000 acres of plantations in Uganda.

**Plywood (euc & pine):** 15,000 m<sup>3</sup>/year (5% CAGR), planed, 8'x4', thickness 3-24mm.

**Particle board (pine):** 20,000 m<sup>3</sup>/year (7% CAGR), planed, 8'x4', thickness 9-24mm

**Sawn timber (pine):** 10,000 m<sup>3</sup>/year (12% CAGR), KD, optional planing and CCA treatment, custom-cut.



# 3. PRODUCER INFORMATION (3/3)

## Tanganyika Plywood Ltd (Tanzania)

**Description:** Tanzanian-based producer of hardwood eucalyptus core veneer and plywood for local and export markets. FSC certification in progress.

**Plywood (Pine face & euc core):** 10,000 m<sup>3</sup>/year (23% CAGR), 8'x4'.



## Tanganyika Wattle Co. (Tanzania)

**Description:** Integrated forestry products business certified by Tanzania Bureau of Standard (TBS).

**Sawn timber (pine):** 60,000 m<sup>3</sup>/year (7% CAGR), Kiln dried, planed, optional treatment, custom-cut.

**Plywood (pine):** 18,000 m<sup>3</sup>/year (7% CAGR), planed, 8'x4', thickness 3-25mm.

**Block board (pine):** 12,500 m<sup>3</sup>/year (7% CAGR), Kiln dried, planed, 8'x4', thickness 19 and 25mm.



## Wood Mill (Uganda) Operational 2025

**Description:** Grower-owned FSC-certified Ugandan commercial forestry and timber processing **company aiming to be operational in 2025.**

**Sawn timber (pine & euc):** 12,000 m<sup>3</sup>/year, Kiln Dried

**Plywood (Pine face & euc core):** 10,000 m<sup>3</sup>/year.

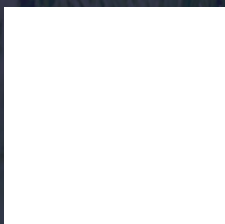
**Poles (euc):** 100,000 pcs/year, CCA treatment, custom-cut in lengths of up to 13m.





## Register your interest:

If your organization is contemplating buying processed wood products or exploring business opportunities with timber producers in East Africa, please **scan the QR code below** and fill out the linked form.



**Scan  
here**

## Or for more information please contact:

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